

From: Scott Neufeld

Sent: Wednesday, July 15, 2015 10:41 AM

To: Jason Howard; sydirectfloors@gmail.com

Subject: Testimonial St James Orthodox Christian Church Stillwater OK

My wife and I became involved in our church's small remodel project, a 3,000 square foot gutted structure. We had in our mind that some sort of wood flooring would be best for the timeless look that was desired, but our budget was really tight and so cost was a major concern. We had used Southern Yellow Pine flooring in one of our personal homes, years back.

We had used it in our kid's playroom. It took a lot of abuse and fared well. While we loved it then, we didn't know if SYP would be durable enough for a church setting. By God's grace we came across some photos of a beautiful Orthodox Christian Church in South Carolina that used Southern Yellow Pine throughout their building.

<https://www.flickr.com/photos/andrewgould/sets/72157620032512136>

We made contact with the architect who designed and built the church and he assured us that SYP was an excellent choice for a church, both in terms of durability and low cost. They had used a water based, satin finish polyurethane and after 10 years had still not needed to refinish their flooring.

So, we set about trying to find a high quality and affordable supplier of Southern Yellow Pine. A google search revealed two choices...Lumber Liquidators and SYP Direct. We had several conversations with Jason Howard over a two-month time period. Jason was very knowledgeable and passionate about the product and his price point was very low. *I will be quite honest, we were nervous after our first conversation with Jason simply because he seemed too good to be true! He was too easy to talk with and too easy to get a hold of by phone and he was too knowledgeable about his product and the quality and price were both too good, and even the logistics and delivery were going to be way too easy.*

We talked with Jason and we had our pastor call and talk with Jason, and we kept looking around for other suppliers and you know what we came to like Jason more and more. So, when the time came we confidently placed our order with Jason. And we never regretted that decision, but in fact as time passes, we are happier with our decision to purchase from SYP Direct and Jason.

Let me tell you about a little snafu that occurred with the delivery because I think it gives a good idea of Jason's character. We contacted Jason about two weeks before we needed the flooring delivered, and we arranged for a specific delivery date. Well, the mill shipped the product early and the flooring was going to be delivered way too soon. We contacted Jason immediately and he assured us that he would take care of everything. Jason arranged for our flooring to be stored by the freight company, and we didn't do any work and we didn't pay a dime. On a scale of 1 to 10, we would give Jason and SYP Direct a 15.

Here are a few photos of our small church project in Stillwater Oklahoma:

[Google Drive Share](#)

[Here is our church Facebook page:](#)

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